Michigan Railroads Association

Jon Cool, President

Presentation to the House Transportation & Infrastructure Committee

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Freight Railroads Operating in Michigan

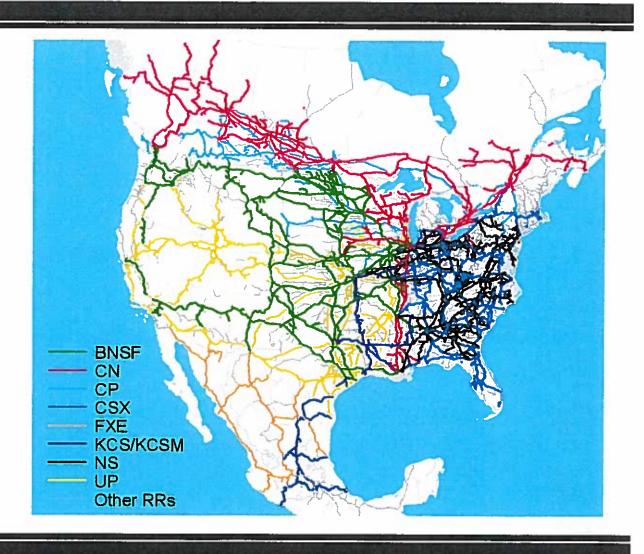
- 4 Class 1 Railroads
 - OCN, CP, CSX & NS
- 24 Shortline Railroads
 - Operate anywhere from 2 to 400 mile systems

"Railroads provide significant paying jobs with strong benefit packages."

138,000 Mile

North American Rail Network

- Michigan's railroads connect to the world economy.
- Commodities end up across the nation & ports heading to overseas' destinations.
- Railroads pick up goods at ports that end up in Michigan.



Freight Rail Investment

"Freight railroads invest billions of dollars of their own capital, not taxpayer money, to build and maintain a rail network that is safe, reliable, efficient and affordable"





Freight Railroads Reduce Highway Congestion

- A 2015 study showed that highway congestion costs Americans \$160 billion every year in wasted time and fuel.
- Lost productivity, cargo delays, and other costs add tens of billions of dollars to this tab.
- Since a typical rail car replaces 3-4 trucks, railroads help relieve highway gridlock.





Freight Rail is Safe

- 99.98% Safety Record
- Highly Regulated Industry
- Specialized First ResponderTraining In Michigan and Nationally



Industry Commitment To Safety



Detroit Training Exercise

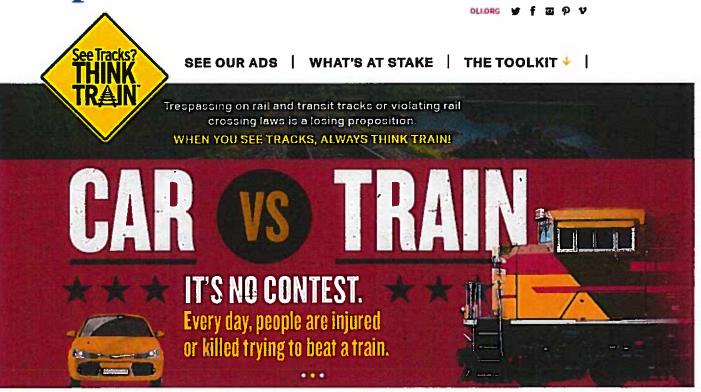
Local, State and Federal Safety Training Across Michigan

Michigan Rail Programs

- Traffic Safety
 - Active warning devices (lights, cantilevers, gates, bells)
- New Local Surface Crossing Program
 - 60/40 cost share
- Freight Economic Development Program (FEDP)
 - Connects businesses with the rail network

Operation Lifesaver

- Education & Safety
- Schools, civic organizations, local groups.



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Conclusion:

- Freight Rail Invests
- Safety & Training
- Fuel Efficient
- Ease Highway Congestion

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